



PSM/CTC/1/01 (204) VOL. 1

3rd July 2026

Dear Bidders,

RE: ADDENDUM NO. 6

TENDER NO. KPA/204/2025-26/CO- FRAMEWORK CONTRACT FOR PROVISION OF SKILLED AND SEMI-SKILLED LABOUR FOR PORT OPERATIONS.

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Pursuant to clause 10.1 of the tender document, the Authority hereby issues the following addendum: -

NO.	CLARIFICATION SOUGHT	KPA'S RESPONSE
1.	We would like to request for a tender extension on tender no KPA/204/2025-26/CO. Following the matatu strike there was a disruption on work as some employees were unable to get to work and due to comprehensive work on the tender, we need more time to meet the requirements	The Tender Closing/Opening Date has been extended to Friday 17th July 2026.
2.	Under Part II: Technical Evaluation Criteria of the original tender document, bidders were required to provide copies of relevant certificates for Technical Staff together with a minimum of 10% of CVs for each of the positions applied for. The said requirement was reasonably interpreted based on the estimated personnel quantities initially provided under Paragraph 11: Labour Requirements of Section V – Activity Schedule/Scope/Terms of Reference. However, vide Addendum No. 1, all estimated quantities for skilled, semi-skilled labour and technical personnel were removed and replaced with the wording "To be determined on need basis. "The amendment has consequently created uncertainty on the following critical evaluation requirements: 1. The minimum personnel threshold applicable for purposes of determining the required 10% CV submission per category; 2. Whether bidders are still expected to submit 10% CVs despite the removal of the estimated quantities;3. The applicable evaluation methodology to be used in assessing compliance with technical staff requirements under the revised tender provisions. In our considered view, the clarification is material to tender responsiveness and preparation of compliant submissions by bidders. The current ambiguity may inadvertently occasion inconsistent interpretation among bidders and affect the competitiveness and fairness of the procurement process. Further, considering that the addendum introducing the material changes was issued close to the tender closing date scheduled for 25th May 2026, bidders have not been accorded adequate time to reasonably interpret the revised requirements, reorganize staffing documentation and prepare	The 10% Threshold for CVs is hereby deleted. Bidders will be required to submit qualification documents of at least 10 No. personnel qualifications for each of the staffing category bid for.

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NO.	CLARIFICATION SOUGHT	KPA'S RESPONSE
	responsive submissions accordingly. In the interest of procedural fairness and adequate tender preparation time as contemplated under Clause 10.3 of the tender document, we kindly request the Authority to: a) Issue a formal clarification on the matters raised above; and b) Extend the tender submission deadline by a further fourteen (14) days to allow bidders sufficient time to incorporate the clarification and prepare compliant submissions	
3.	Price Schedule-Please clarify whether bidders are required to quote for all items/positions listed in the price schedule, or whether bidders may select and quote only for the specific staff	Bidders may quote for one or more positions
4.	Requirement for CVs-The tender document states that bidders should provide a minimum of 10% of CVs for each of the positions applied for. Kindly clarify the exact number of CVs required for each category/position, since the addendum does not show the estimated numbers as previously indicated in the tender document.	The 10% Threshold for CVs is hereby deleted. Bidders will be required to submit qualification documents of at least 10 No. personnel qualifications for each of the staffing category bid for.
5.	We kindly seek clarification on the labour categories provided, namely: a. Skilled Labour, b. Semi-Skilled Labour, c. Technicians-Kindly confirm whether bidders are required to apply for all three categories, or whether it is acceptable to apply for one or two categories depending on capacity and and specialization.	Bidders may quote for one or more positions
6.	I would also like to ask if I can submit audited accounts from 2022, 2023,2024	Audited accounts from 2022, 2023,2024 are acceptable

Subsequently the closing date has been extended to before **"BEFORE 1000HOURS ON FRIDAY 17TH JULY 2026"**

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All other conditions of tender remain the same.

Yours faithfully,



Eveline I. Shigoli
GENERAL MANAGER SUPPLY CHAIN MANAGEMENT
FOR: MANAGING DIRECTOR

