



EXPRESSION OF INTEREST (EOI) FOR THE PROVISION OF CARGO SCANNING EQUIPMENT AND ASSOCIATED INFRASTRUCTURE AT THE PORTS AND INLAND CONTAINER DEPOTS (ICDs) IN KENYA

1. Background

Kenya Ports Authority (KPA) is a Government Agency charged with the mandate to maintain, operate, improve and regulate all ports and port operations in Kenya in accordance with the Kenya Ports Authority Act, Chapter 391 of the Laws of Kenya. In that regard, KPA is among the Agencies charged with the implementation of strategic reforms aimed at facilitating trade and promoting the ease of doing business at the ports and along the trade corridors.

Key among the reforms being implemented is the strategic initiative to procure cargo scanning equipment and associated infrastructure for Kenya's Ports and ICDs. The scanners intended for procurement should operate on cutting-edge technology and keep up with latest software developments in the industry with limited hardware upgrades over their lifespan.

2. Scope

The Cargo passing through the PoEs include Containerized cargo, Bulk cargo (liquid rolling stock and general cargo), Vehicles (Including cars, trailers, busses and trucks) and Baggage.

Therefore, the Scanners to be procured to complement the existing fleet of equipment include:

- a.** Drive Through X-Ray Scanners
- b.** Motor Vehicle X-Ray Scanners
- c.** Mobile Scanner Units
- d.** Rail Mounted X-Ray Scanner

3. Eligibility and Necessary Qualifications.

i. The Expression of Interest shall:

- a.** Have a table of contents page clearly indicating Sections and Page Numbers.

- b.** Have pages in the whole document from the table of contents page numbered in the correct sequence (i.e 1,2,3,4, 5,...n (where n is the last numerical page number).) including all appendixes and attachments.
- c.** Be firmly bound and should not have any loose pages. Spiral binding and files (spring and box) are not acceptable
- d.** Be submitted in one original, one copy of original and a PDF soft copy of the original in a flash disk.
- e.** Be signed (where signatures are required) by a duly authorized representative of the firm or any other officer appointed and evidenced by a Power of Attorney.
- f.** Have a written power of Attorney authorizing the signatory of the EOI Documents to commit the Applicant which shall be Notarized.
- g.** Provide details of physical address of location of office, working telephone number/s, email address and contact person name and telephone number.
- h.** Contain a copy of Certificate of Registration/Incorporation of the Applicant
- i.** Contain the Applicant's copy of valid Tax Compliance Certificate or equivalent from the country of origin.
- j.** Outline the details on the names of Directors or Shareholders of the Applicant, including Copies of National Identification documents for owners/Directors of the company (ID/Passport)

ii. Applicant's Experience & Qualifications

- a.** At least 10 years of continuous Manufacturing and maintenance of high energy scanning equipment and systems
- b.** Demonstrable minimum **10 years in Installation, Maintenance and Operations of High Energy Scanners in PoEs for customs operations and security management.**
- c.** Provide evidence of supplying and maintenance of at least 5 high energy scanning systems each operating more than 100,000 scans per year. Provide name of client, physical address and details of the contact person including their email addresses and office hours phone and cellphone numbers.
- d.** Staffing: The Applicant should provide a List, Qualifications, and Experience of its Staff to be deployed.

- iii. The Applicant shall demonstrate financial capability to implement the intended Procurement.

This Expression of Interest will be adjudicated in accordance with the Public Procurement & Asset Disposal Act, 2015 applicable in Kenya, and the eligible Applicants will be selected in accordance with the in the said Act and its Attendant Regulations.

Candidates shall be required to submit their EOI Documents packaged, **be clearly marked and addressed as follows:**

TENDER NO. KPA/004/2025-26/MD - EXPRESSION OF INTEREST (EOI) FOR THE PROVISION OF CARGO SCANNING EQUIPMENT AND ASSOCIATED INFRASTRUCTURE AT THE PORTS AND INLAND CONTAINER DEPOTS (ICDs).

"DO NOT OPEN BEFORE 1000HRS ON TUESDAY 25TH NOVEMBER 2025."

Addressed to:

**THE GENERAL MANAGER SUPPLY CHAIN MANAGEMENT
KENYA PORTS AUTHORITY
KIPEVU HEADQUARTERS 4TH FLOOR
FINANCE BLOCK III, DOOR BLK-3.4.3
KILINDINI, MOMBASA**

In case of clarification needed, please contact us:

Phone: +254 (41) 2113600/ 2113999

E-mail: tenders@kpa.co.ke

Completed EOI documents must be submitted enclosed in plain sealed envelopes, one original one copy of the original clearly marked "ORIGINAL" and "COPY" with the tender name and reference number and a soft copy in a flash disk at **Tender Box** located at the **BUS TERMINUS, PORT PEDESTRIAN GATE NO. 8, KILINDINI, (DOCKS) MOMBASA.**

Bulky EOI Documents shall be submitted at the office of **The General Manager Supply Chain Management located on the 4th floor of office Block III (Finance Block) Door No. 3.4.3 at the Kenya Ports Authority Headquarters, Kipevu, and Kilindini Mombasa.**

Opening of Expression of Interest submissions will be conducted publicly immediately **1030HRS ON TUESDAY, 25TH NOVEMBER 2025** in the presence of the Applicants or their representatives who choose to attend at the Procurement

Conference Room located at the **New Services Area (Near the Fire Station), Kenya Ports Authority Headquarters, Mombasa.**

Only shortlisted candidates will be invited to submit proposals.

Eveline I. Shigoli
GENERAL MANAGER SUPPLY CHAIN MANAGEMENT
FOR: MANAGING DIRECTOR

“KEBS ISO 9001:2015 Certified Organization, Cert. No. 087”